

# FlexForum

09 - 15 Aug 2022

Poll results

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What part of the electricity ecosystem are you from?

0 4 1



## What is one thing the electricity sector should do now to support rapid uptake of DER and flexibility?

0 3 3

(1/3)

- be clear about the definition of 'distributed energy resources'. These are not only connected to 'your house' as in the previous slide / picture but are wider than that and connected to the distribution network
- Transparency
- Understand what the consumer wants/needs to support
- installation incentives
- Regulatory reforms and market design
- Access to VPPs
- and hardware easier
- Partner with installation houses and financiers to give a full ready package
- Retailers should be mandated to provide ToU profiles to consumers. Retailers must pass through Demand Charge and other price signals to commercial consumers
- MTR
- Develop standards
- Start trialling some market approaches at a small

## What is one thing the electricity sector should do now to support rapid uptake of DER and flexibility?

0 3 3

(2/3)

- scale (real commercial agreements, not funded pilots).
- ensure the right Reg settings are in place to support
- Subsidisation of DER
- Make the value of flex visible to consumers
- uniform interconnection requirements and capabilities of lines companies
- data sharing
- Promote the benefits
- Establish common open communication protocols
- Procure significant seed funding so actions can be taken
- Show real working examples so that people who don't spend their weekends reading about this believe it is real.
- Enable multiple trading relationships
- Innovative pricing
- Open book
- Make it easy and attractive for customers
- Enable MTR
- Offer incentives

## What is one thing the electricity sector should do now to support rapid uptake of DER and flexibility?

(3/3)

0 3 3

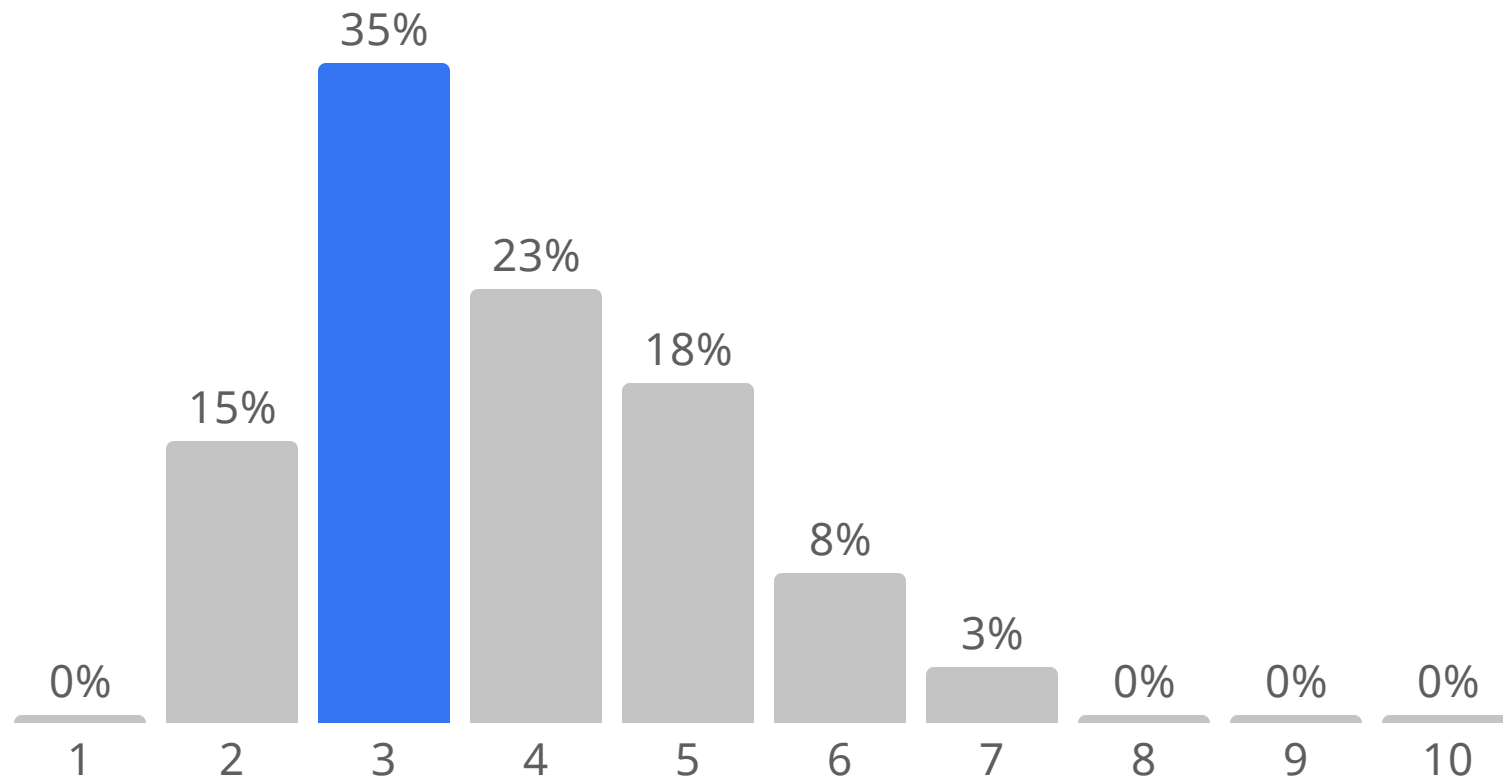
- Simple API based access to meter and tariff data for a property
- Streamline connections for those using open communication and control standards
- Examples and case studies
- ensure customer devices are smart and can communicate with an aggregator
- Gain government funding (ala ARENA)
- Have a flexible pricing model
- Collaboration
- Cost-reflective pricing
- Enable value stacking
- Incentives for consumers
- Adopt uniform standards
- cost reflective pricing
- Smart EV charging
- Common standards
- Conduct some trials

## Rating poll

How would you rate the current level of coordination and collaboration (1 is low & 10 is high) to enable and support a rapid uptake of DER and flexibility?

0 4 0

Score: 3.8



## What is the biggest opportunity of coordination and collaboration?

0 2 4

(1/3)

- Customer education opportunities
- support from regulator
- Partnerships between new business and incumbents to deliver innovative solutions
- developing a set of standards / a programme for services participation. Maybe that network companies could use these as a standard set of services. Include information for consumers to understand why.
- engagement with customers, edb and flexibility traders
- a clear roadmap
- Providing options & ownership of clean energy production
- engagement with regulators
- Achieving a low-cost energy transition for NZ Inc
- Funded projects that focus on solutions that can scale
- Engagements with regulators
- Form a joined up view of where the electricity industry have to move in order to support meeting our decarbonisation targets



## What is the biggest opportunity of coordination and collaboration?

0 2 4

(2/3)

- Open webinar forums perhaps hosted by Regulator like EA
- Faster and least cost decarbonisation
- Speed of execution - allows us to get there faster
- lines companies and retailers working out offers that can use flexibility
- Bringing customers on the journey
- Reducing cost of this change on customer
- Sector leadership, clear view on flexibility market establishment and arrangements
- reduce overall system costs for the long-term benefit of consumers
- Driving overall efficiencies across the markets.
- Influencing regulators
- Regulatory settings
- reducing transaction costs through streamlining procurement processes
- Industry forums
- Immediately try by doing

## What is the biggest opportunity of coordination and collaboration?

0 2 4

(3/3)

- Accelerating policy changes
- Getting demonstrations of DER tech going together