DER Potential

Demand side perspective









MARKET

- Service required
- Price offered
- Current tariff
- Current wholesale price



TECHNICAL

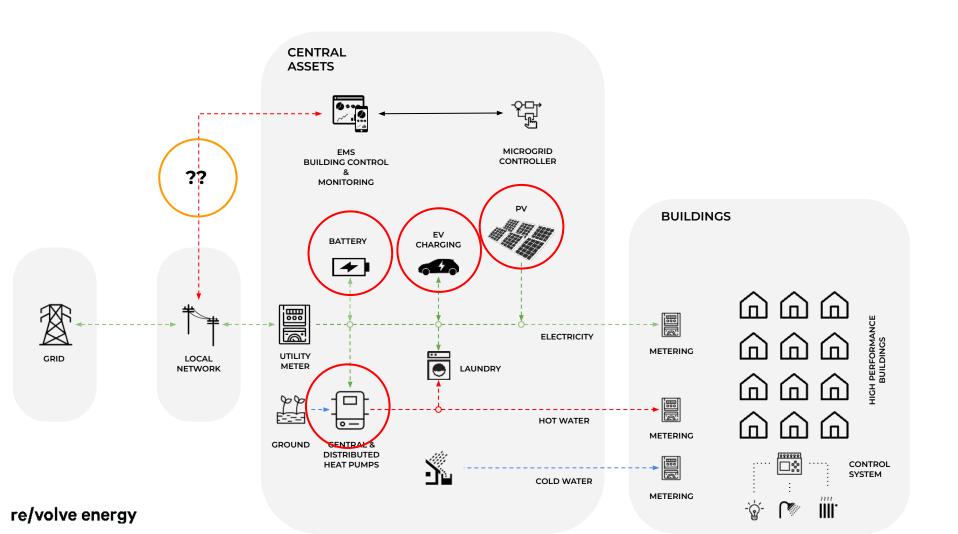
- Frequency
- Voltage
- Power factor
- Standard comms protocols

- Increase load
- Reduce load
- Supply/absorb kVars

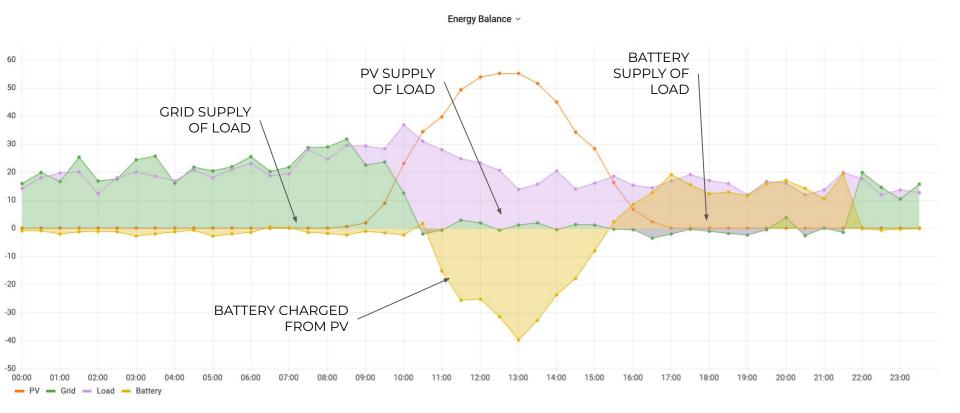


- Load shedding
- Load shifting
- Voltage support
- Reactive power support
- Energy arbitrage
- Reduce operating cost (TOU, zero marginal cost onsite generation)

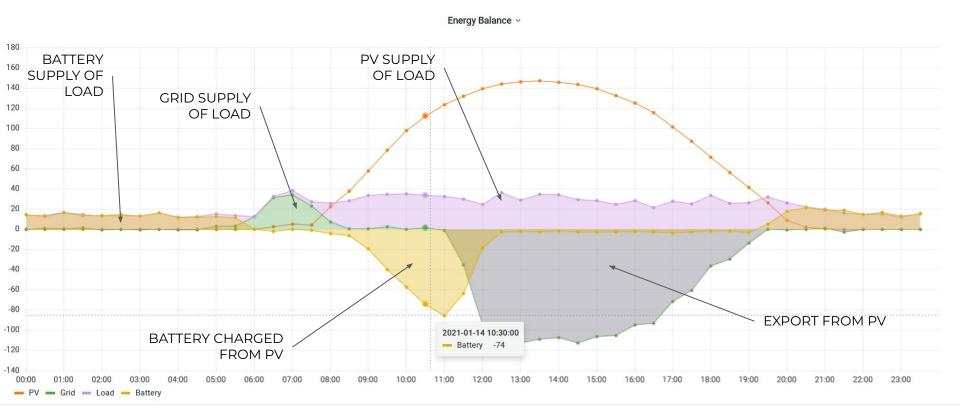
Micro-grid (Tourist accommodation)



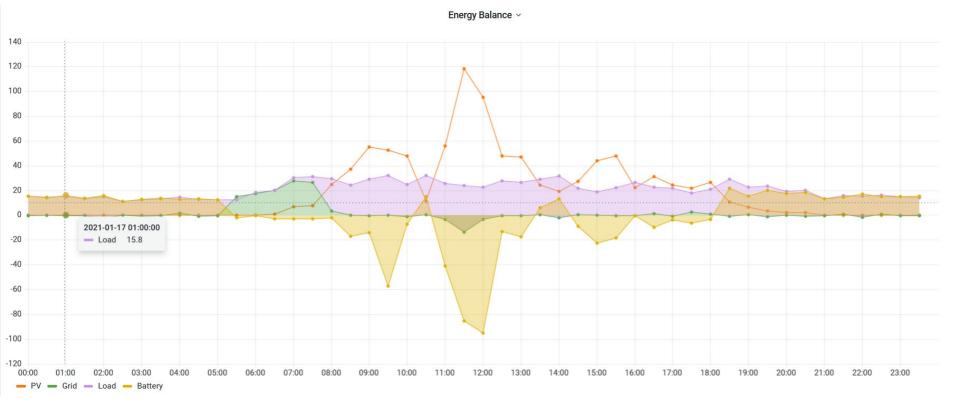
June



Jan



Jan (with less generation)











AVAILABLE

- Frequency
- Voltage
- Power factor
- Current wholesale market price (not representative of cost to customer).



NOT AVAILABLE

- DER service required
- Service price offered
- API feed of current tariff
- Standard comms protocols
- DER demand response signal

	□ Load	□ Load	kVAr
PV	V		V
Battery	V	V	V
Heat pump	V	V	
EV	V	V	
Genset		V	V *
	365 kVA	385 kVA	350 kVAr



REALISED

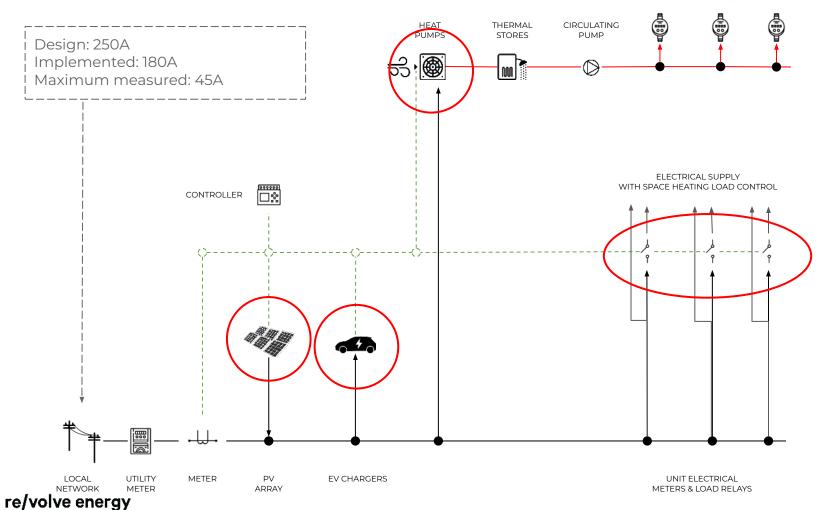
- Reduce operating cost (zero marginal cost onsite generation)
- Backup in grid outage



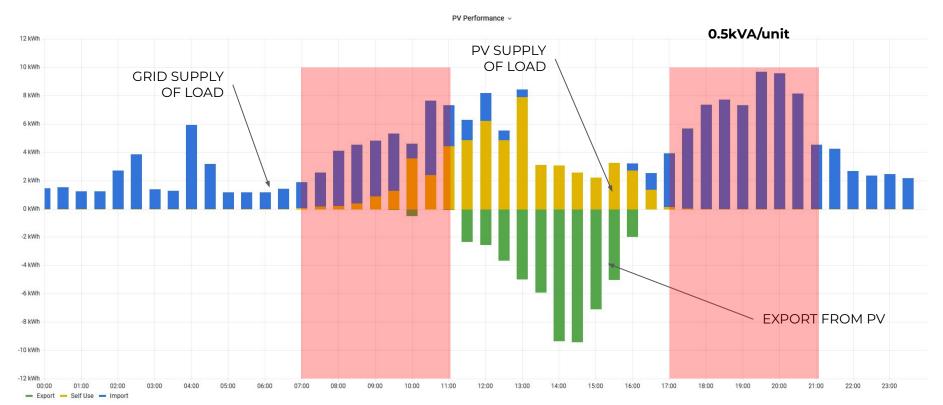
NOT REALISED

- Load shedding
- Load shifting
- Voltage support
- Reactive power support
- Energy arbitrage (for other parties)

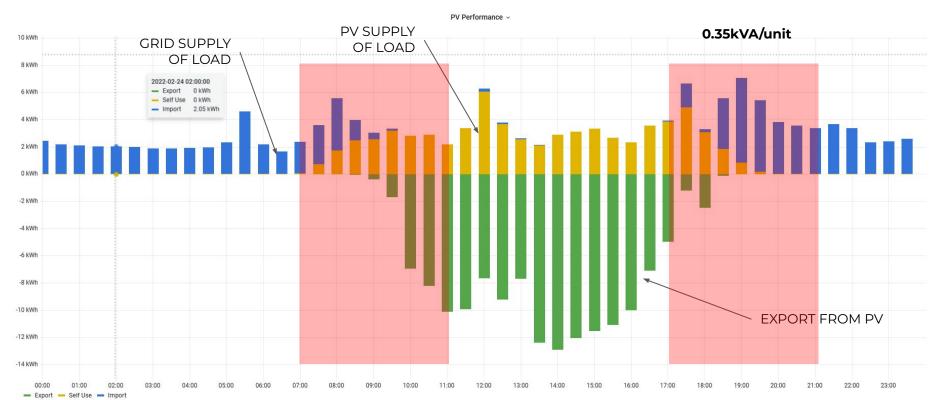
Customer network (Multi-unit Residential)



September



February











AVAILABLE

- Frequency
- Voltage
- Power factor
- Current wholesale market price (not representative of cost to customer).



NOT AVAILABLE

- DER service required
- Service price offered
- API feed of current tariff
- Standard comms protocols
- DER demand response signal

	□ Load	□ Load	kVAr
PV	V		V
Heat pump	V	V	
EV	V	V	
	58 kVA	23kVA	35 kVAr



REALISED

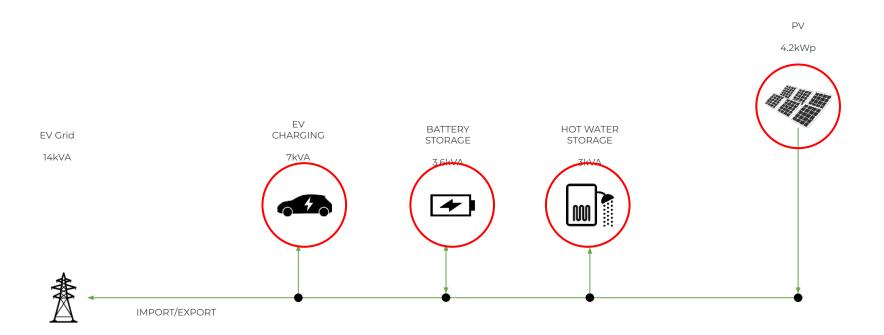
 Reduce operating cost (TOU, zero marginal cost onsite generation)



NOT REALISED

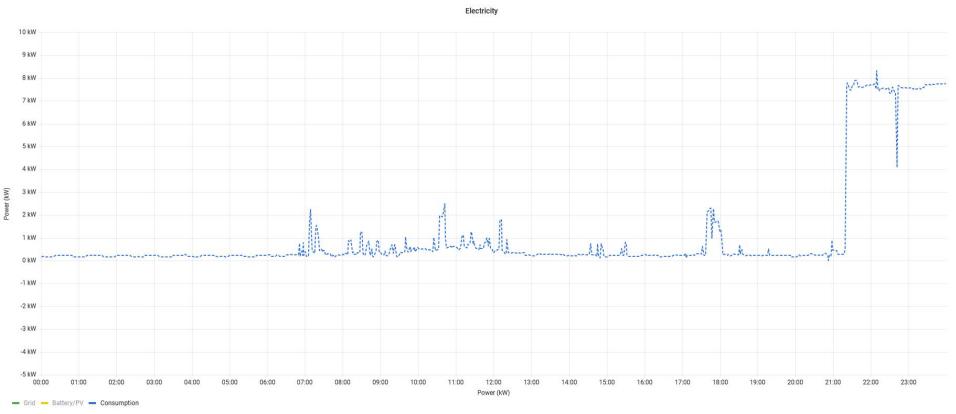
- Load shedding
- Load shifting
- Voltage support
- Reactive power support
- Energy arbitrage (for other parties)
- Backup in grid outage

Residential Dwelling

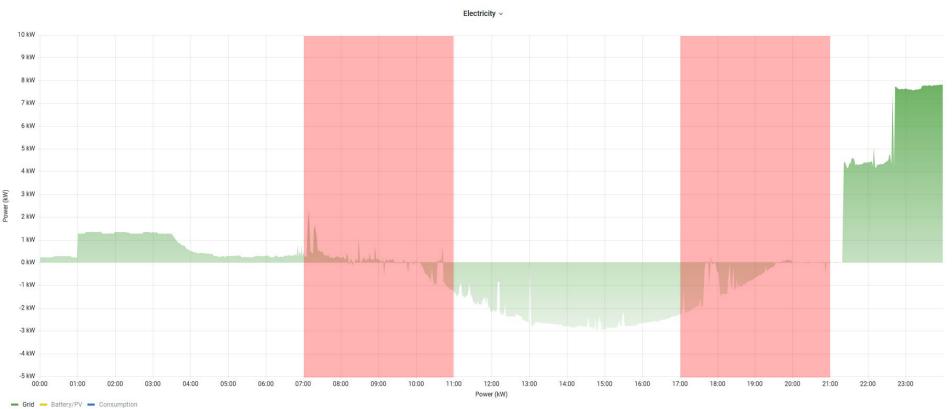


No space heating = no winter peak

Consumption (when charging overnight)

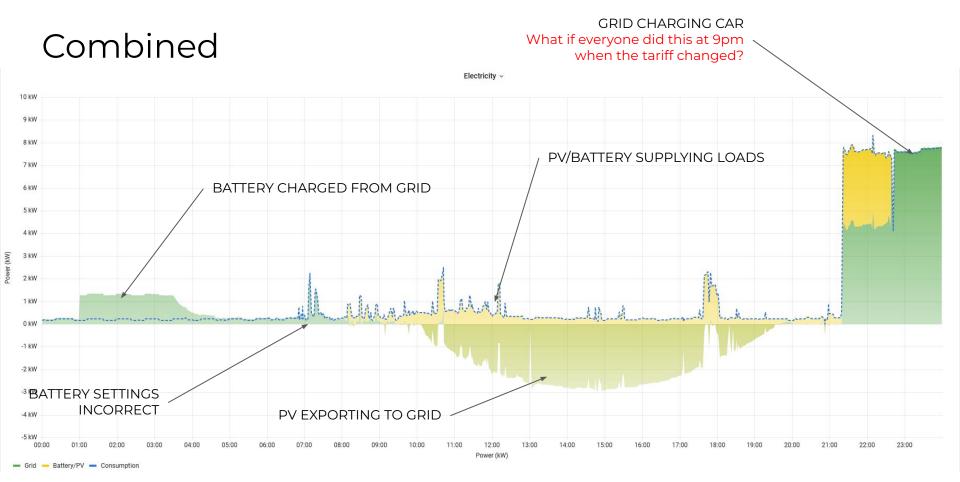


Grid demand profile





Export











AVAILABLE

- Frequency
- Voltage
- Power factor
- Current wholesale market price (not representative of cost to customer).



NOT AVAILABLE

- DER service required
- Service price offered
- API feed of current tariff
- Standard comms protocols
- DER demand response signal

	□ Load	□ Load	kVAr
PV/Batt	V		V
Hot H ₂ O	V	V	
EV	V	V	
	14 kVA	10 kVA	3.6 kVA



REALISED

- Reduce operating cost (TOU, zero marginal cost onsite generation)
- Backup in grid outage



NOT REALISED

- Load shedding
- Load shifting
- Voltage support
- Reactive power support
- Energy arbitrage (for other parties)

My conclusion

- DER can offer significant value to customers who can be incentivised to invest.
- 2. To realise the value stack for all parties **local optimisation** is required, central command and control alone will realise limited benefits.
- 3. Local optimisation requires automation to be successful.
- 4. Automation requires **good information** to avoid perverse outcomes.